YEAR 12 ATAR CAREER AND ENTERPRISE **PRACTICE PAPER**

	Question / Answer Booklet
Student Name:	
Teacher:	

Time allowed for this paper

Reading time before commencing work: Ten minutes Working time for paper: Three hours

Material required/recommended for this paper

To be provided by the supervisor

This Question / Answer Booklet

To be provided by the candidate

Standard items: Pens, pencils, eraser, correction fluid, ruler, highlighter

Special items: None

Important note to candidates

No other items may be taken into the examination room. It is **your** responsibility to ensure that you do not have any unauthorised notes or other items of a non-personal nature in the examination room. If you have any unauthorised material with you, hand it to the supervisor **before** reading any further.

Structure of this paper

Section	Number of questions available	Number of questions to be attempted	Suggested working time	Marks	Percentage of examination
Section One: Short answer	6	6	100 minutes	113	60
Section Two: Extended answer	3	2	80 minutes	60	40
			Total marks	173	100

Instructions to candidates

- 1. Write your answers in the question/answer booklet using a **blue or black ballpoint or ink pen**. It is recommended that you **do not use pencil**.
- 2. Spare answer pages may be found at the end of this booklet. If you need to use them, indicate in the original answer space where the answer is continued i.e. give the page number.

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Section One: Short answer	113 Marks
This section contains six (6) questions. Answer all questions in the space	s provided.
Question 1 Jack is a 28 year old professional boxer who has been forced to retire due wants to move out of the boxing industry altogether. His only qualification got his WACE. He needs to get work to support his wife and child	
(a) Suggest a strategy that would help Jack make a successful transition employment	on to (3 marks
(b) Identify a predicted global trend in employment and suggest how th impact on Jacks future pathway	is might (4 marks)

Question 1 (continued)

(c) Outline how the use of an IPP and an E Portfolio could help Jack nav stage in his life	igate this (6 marks)
	
	
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Question 1 (continued)

	(d) Jack ends up having three interviews and, because he is such a con friendly guy, he gets offered three jobs. Describe a decision making plack could use to decide which job to take	
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Question 2 19 Marks

(a) Describe the impacts of social networking and high speed internet on the operational practices of a workplace with which you are familiar		

lestion 2 (continued)

Explain what is meant by a digital workplace and describe how you will ensure that you are able to work efficiently in such a workplace in your preferred future (7 marks)

Question 3 18 marks	;
Bryce has his own Graphic Design Company which is going so well he is looking at hiring some expert staff to help him. One of the people he is going to hire will be responsible for running the financial side of the business the other will be in charge of the technology within the business.	
a) Describe the recruitment process that Bryce would need to follow to find the perfect financial manager for his company. (10 marks)	

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Question 3 (continued)

(b) Identify one strategy a financial manager could use to ensure that B remains financially viable. Justify your answer	ryce's company (4 marks)
(c) Outline two goals or expectations that Bryce might set for his Technol make sure that he is performing his job well	logy Manager to (4 marks)

This space has been left blank intentionally

Question 4	19 Marks

You have been offered a job in a call centre for Optus. Your job is to encourage customers to upgrade their phone plans. There are two call centres one in Bunbury with a bureaucratic team leader, the other is in Mandurah with a laissez-faire team leader.

team leaders approach to the same job in Mandurah	(7 marks)

Question 4 (continued)

(b) You decide to work at the call centre in Mandurah. What impact would the team leader's approach to work have on workplace efficiency and workplace satisfaction?		
(6	marks)	

Question 4 (continued)

(c) You get promoted to team leader of the call centre after 12 months in the job. Which management style would you use to get the best out of your team? Justify your answer (6 marks

Question 5	TO Marks
(a) Explain what is meant by the term Corporate Social Responsibility (Congive an example of a CSR program that is currently carried out in an you have studied	CSR) and organisation (6 marks)
	
(b) Describe the impact of CSR for organisations and the community	(12 marks)
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Question 6		20 Marks
(a) Describe the Rating Sca (b)	les performance management process	(3 marks
(c) Explain how the Rating Sca	ales process differs from the Management by 0	Objectives
process		(3 marks)

(d) Explain how the concepts of self-understanding, personal attributes and self-marketing		
are inter-related	(9 marks)	
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	(e) With reference to a traditional career theory, might change during their lifetime	(5 marks)
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END OF SECTION ONE

Section Two: Extended answer

60 Marks

This section contains **three (3)** questions. You **must** answer **two** of these questions. Write your answers on the lined pages provided after Question 9.

Question 7 30 Marks



- (a) Using examples of organisations you have studied and with reference to the above picture, analyse the unethical work practices of global organisations in a competitive marketplace (20 marks)
- (b) Explore the legal requirements of employers in a workplace and analyse the implications of this for employers of global organisations (10 marks)

Question 8 30 Marks

 a) Explain what is meant by organisational restructuring and examine how legal and environmental factors can cause it. Use examples to support your answer (12 marks)

- b) Describe the impact organisational restructuring can have on the labour force of an organisation and explore the need for change management expertise in such a situation. Refer to examples in your answer (9 marks)
- c) Analyse the importance of Research and Product development in assisting businesses to become more globally competitive. Use examples to support your answer
 (9 marks)

Question 9 30 Marks

- a) Analyse how economic and legal factors have influenced changes in workplaces that you are familiar with and describe a strategy that you would use to ensure that you are able to cope with changes in your preferred future. (10 marks)
- b) Explore the opportunities that could be created for individual career development by changes in the workplace (10 marks)
- c) Discuss the benefits of workplace mentoring for both the mentor and the mentee (10 marks)

End of Questions

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